

## Message Text

UNCLASSIFIED

PAGE 01      SOFIA 00614 01 OF 02 221224Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----221244Z 038192 /10

R 221128Z MAR 77  
FM AMEMBASSY SOFIA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2609

UNCLAS SECTION 1 OF 2 SOFIA 0614

FROM PIGOT

COMMERCE FOR BEWT,OEWTD, BTHOMPSON/TPD AND RSTECHSCHULTE/TDAD

E.O. 11652: N/A  
TAGS: BEXP, BU  
SUBJECT: AUTOMATED BUILDING TECHNOLOGY TSS

1. DUE FINE WORK BY CONTROL OFFICER WILLIAM BLACK AND FULL COOPERATION AND SUPPORT FROM EMBASSY TEAM, TSS WENT VERY WELL.
2. GROUP ARRIVED ON SCHEDULE AT 1905 TUESDAY, 3TN WERE GREETED AND EXPEDITED THROUGH FORMALITIES BY CONTROL OFFICER, AND TAKEN TO HOTEL SOFIA IN EMBASSY MINIBUS AND STATION WAGON.
3. WED. 3/16 - BY CARS TO EMBASSY FOR 9 AM WELCOME AND BRIEFING BY AMBASSADOR, FOLLOWED BY DISCUSSION OF COMMERCIAL ATMOSPHERE BY ECON OFFICER. GROUP PROCEEDED TO MIN. OF CONSTRUCTION FOR WELCOME BY SEMINAR CO-CHAIRMAN AND OUTLINE OF BULGARIAN CONSTRUCTION INDUSTRY AND ITS GOALS.

AFTER LUNCH, MR. BLACK TOOK GROUP TO SEMINAR SITE AT PARK MOSKVA HOTEL TO MEET INTERPRETERS, ALLOCATE THEIR WORKLOAD, REVIEW WITH THEM THE TECHNICAL TERMS IN EACH PAPER, AND RUN THROUGH THE SLIDES. THAT EVENING HE ESCORTED THE GROUP TO A COUNTRY RESTAURANT FOR DINNER AND BULGARIAN  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02      SOFIA 00614 01 OF 02 221224Z

FOLKLORE SHOW OF MUSIC AND DANCING.

4. THURS. 3/17 - BY MINIBUS TO PARK MOSKVA HOTEL. SEMINAR CHAIRMAN DRISCOLL OPENED PROGRAM ON SCHEDULE AT 10 AM, INTRODUCING AMBASSADOR, WHO SPOKE IN SUPPORT OF TSS. ALTHOUGH ONLY 100 GUESTS HAD BEEN INVITED, OVER 400, AND THE LARGE CONFERENCE HALL WAS PACKED

TO THE REAR. PROGRAM CONTINUED ON SCHEDULE, WITH BREAK FOR LUNCH, AND MANY TECHNICAL QUESTIONS FOR ALL OF THE SPEAKERS.

5. AT 1815 CHAIRMAN CLOSED FORMAL MEETING, INVITING GUESTS TO CONTINUE THEIR QUESTIONS WITH PARTICIPANTS FACE-TO-FACE AT OUR RECEIPTIM IN ADJOINING WINTER GARDEN ROOM. THERE A FINE SPREAD WAS LAID, AND INDIVIDUAL DISCUSSIONS CONTINUED UNTIL ABOUT 1930.

6. FRIDAY 3/18 - ALL PARTICIPANTS HASTENED FROM MEETING TO MEETING WITH INTERESTED BULGARIAN ORGANIZATIONS. A SEPARATE PROGRAM HAD BEEN ARRANGED FOR CHAIRMAN DRISCOLL. FROM 3 TO 5 PM, MINISTRY AND XFSTROI PERSONNEL ESCORTED THE GROUP ON A TOUR OF PROJECT SITES IN SOFIA, INCLUDING A TRIP TO THE TOP OF A 22-STORY BUILDING STILL UNDER CONSTRUCTION. AT 1800 AMBASSADOR ENTERTAINED THE GROUP AT HIS RESIDENCE TO LEARN THE RESULTS:

SURPRISINGLY, ARMSTRONG CORK PICKED UP A PROMISING LEAD FOR CEILING AND FLOOR SYSTEMS FOR BULGARIAN-BUILT BUILDINGS IN LIBYA, WILL MAKE A LICENSE PROPOSAL, AND INVESTIGATE MINERAL WOOL PURCHASES.

CONCRETE PIPE LEARNED THEIR EQUIPMENT HAD RECEIVED TECHNICAL APPROVAL, BUT THAT NO FUNDS WERE AVAILABLE FOR IMMEDIATE PURCHASE.

SPANCRETE ECHOED INTEREST IN THIRD-COUNTRY COOPERATION,  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03      SOFIA 00614 01 OF 02 221224Z

AND WILL FOLLOW UP WITH PROPOSALS TO SELL BOTH CHINESE AND LICENSE TO MAKE THEIR MACHINES.

MR. SHELLEY REPORTED GREAT INTEREST IN HIS TECHNOLOGY, WITH GOOD, TECHNICAL MEETINGS ALL DAY.

ENTIRE GROUP AGAIN EXPRESSED APPRECIATION OF AMBASSADOR'S ASSISTANCE, SUPPORT, AND KIND HOSPITALITY.

SAT. 3/19 - MEETINGS WITH SHELLEY AND ARMSTRONG CONTINUED. MOST PARTICIPANTS DEPARTED SOFIA.

MON. 3/21 - TWO MEMBERS OF BUILDING RESEARCH INSTITUTE MET WITH PIGGOT AND SHELLEY AT BREAKFAST BEFORE SHELLEY'S 0845 DEPARTURE TO TEHRAN.

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01   SOFIA 00614 02 OF 02 221236Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----221245Z 038303 /10

R 221128Z MAR 77  
FM AMEMBASSY SOFIA  
TO USDOC WASHDC  
INFO RUEVSECSTATE WASHDC 2610

UNCLAS SECTION 2 OF 2 SOFIA 0614

## 7. FINAL COSTS - AUTOMATED BUILDING TSS PROJECT 5407-40

| CODE   | EXPENSE                                                                                                  | U.S. DOLLARS |
|--------|----------------------------------------------------------------------------------------------------------|--------------|
| 230    | PHONE CALLS, COURIER SERVICE,<br>OVERTIME DRIVERS                                                        | 100.10       |
| 234-01 | RENTAL OF WRGE CONFERENCE HALL AT<br>PARK MOSKVA HOTEL                                                   | 1,130.00     |
| 237/9  | RENTAL OF SIMULTANEOUS INTER-<br>PRETATION EQUIPMENT, ETC.                                               | 445.00       |
| 248-01 | TRANSLATION AND PRINTING OF<br>ABSTRACTS AND INVITATIONS                                                 | 565.00       |
| 250-01 | INTERPRETERS, SECRETARY, AND<br>BULGARREKLAMA CONTRACT MANAGE-<br>MENT CHARGE                            | 845.00       |
| 259-21 | RECEPTION AT PARK MOSKVA HOTEL,<br>EMBASSY SUPPLIES, AND GROUP DIS-<br>CUSSION AT AMBASSADOR'S RESIDENCE | 405.25       |
|        |                                                                                                          | 3,490.35     |

UNCLASSIFIED

UNCLASSIFIED

PAGE 02   SOFIA 00614 02 OF 02 221236Z

SPLIT TO APPROPRIATIONS:

701   13X1250J701 5407-40 65-00   \$2,140.00

|     |                               |            |
|-----|-------------------------------|------------|
| 720 | 13X8580.020J720 5407-40 65-00 | \$1,350.35 |
|     | TOTAL TSS COSTS               | \$3,490.35 |

8. AFTER MEETINGS WITH MINISTRIES AND FTO'S TUES AND  
WED, PIGGOT VVEEDING ATHENS ON LEAVE, RETURNING TO  
WORK APRIL 11TH.  
FELDMAN

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 22-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977SOFIA00614  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770097-1123  
**Format:** TEL  
**From:** SOFIA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770334/aaaabdsi.tel  
**Line Count:** 177  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** aee234b4-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 24-Sep-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3034062  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AUTOMATED BUILDING TECHNOLOGY TSS  
**TAGS:** BEXP, BU  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/aee234b4-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009